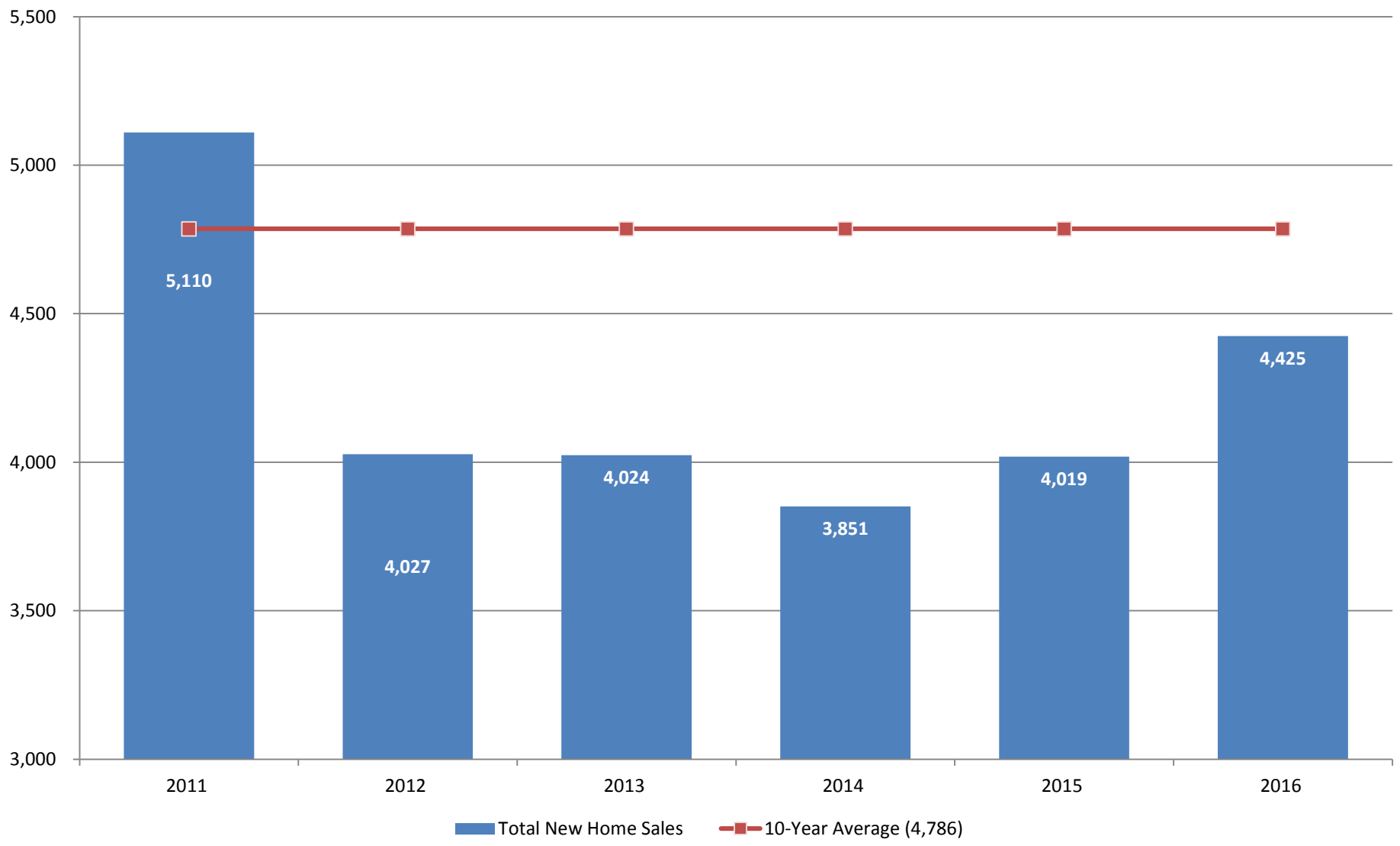


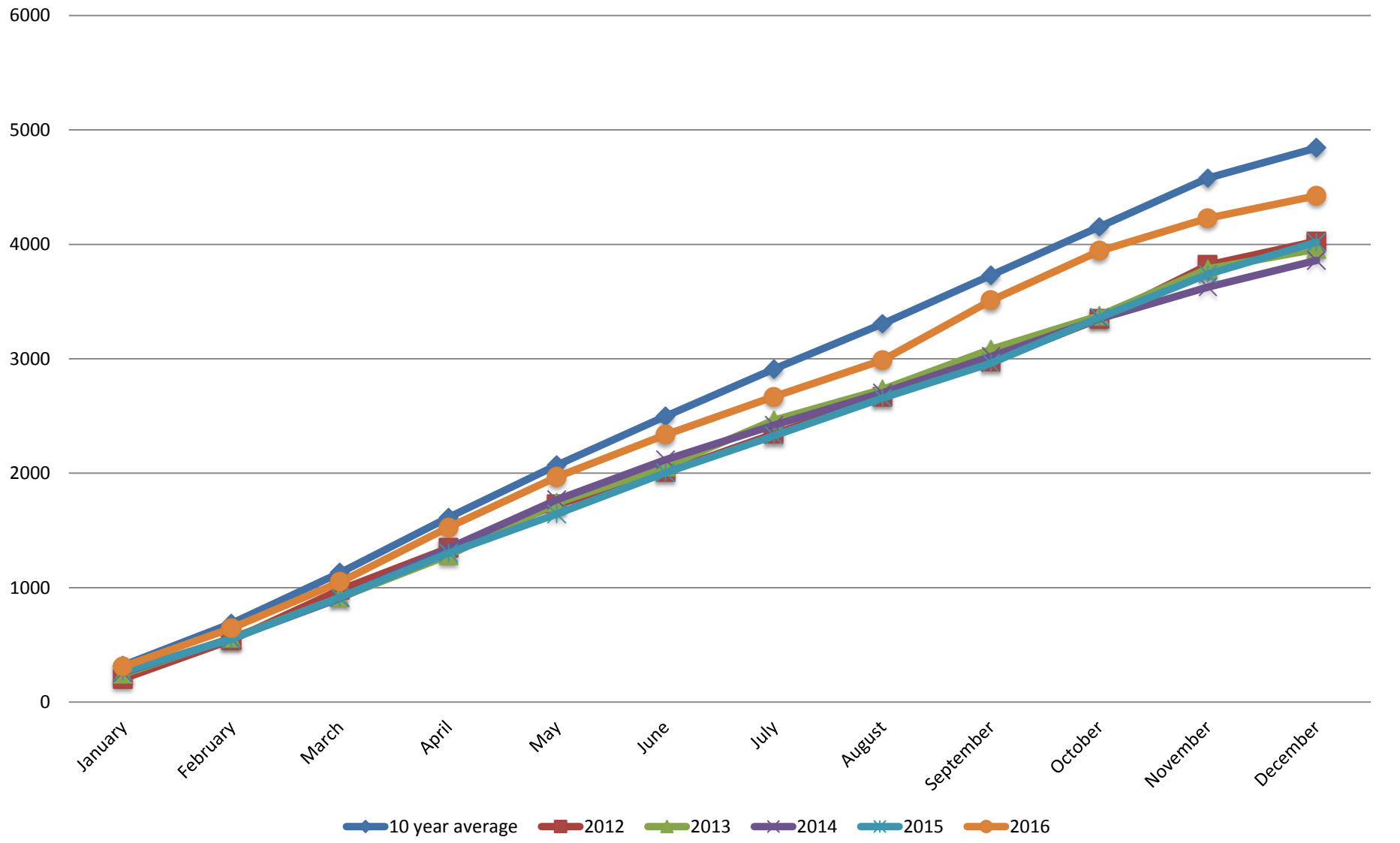


Ottawa – Total New Home Sales



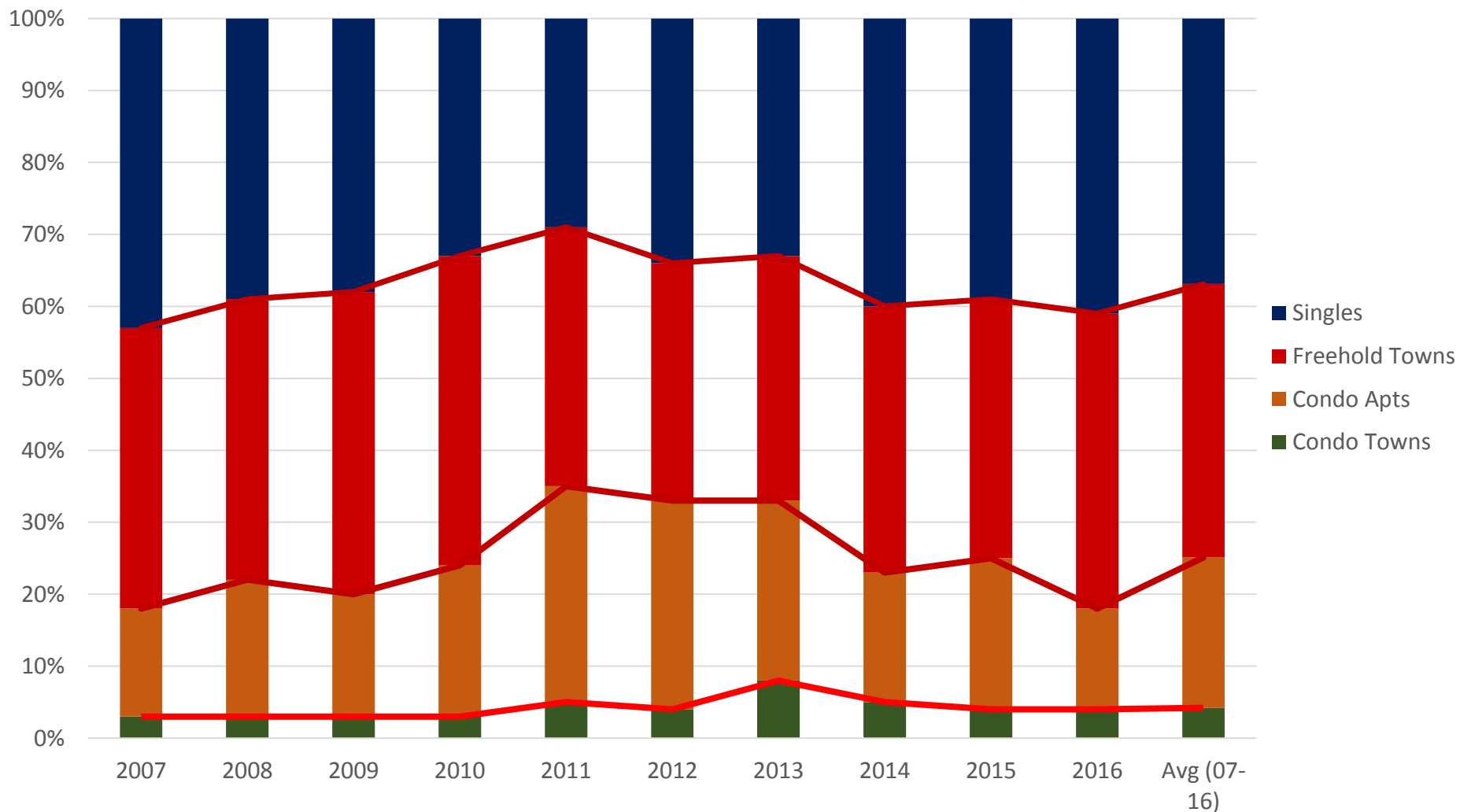


Ottawa New Homes - Cumulative Sales Comparison





New Home Sales by Product Type – Ottawa Historic Comparison





Ottawa New Homes Market Share 2011 - 2016 by Product Type

PRODUCT TYPE	Singles		Freehold Towns		Condo Towns		Condo Apt.		TOTAL	
	#	% Mkt Share	#	% Mkt Share	#	% Mkt Share	#	% Mkt Share	#	% Mkt Share
2016	1833	41%	1791	41%	180	4%	621	14%	4425	100%
2015	1545	38%	1480	37%	168	4%	826	21%	4019	100%
2014	1559	41%	1410	37%	185	5%	697	18%	3851	100%
2013	1330	33%	1372	34%	311	8%	1011	25%	4024	100%
2012	1366	34%	1318	33%	177	4%	1166	29%	4027	100%
2011	1489	29%	1939	37%	269	5%	1499	29%	5196	100%
Total Average	1520	36%	1552	36%	215	5%	970	23%	4257	100%

Total Market Share By Product Type

