



THURSDAY MARCH 16th 2017

Urban Leadership: Session 3: *Financial and Market Considerations*

Location: Cadillac Fairview – 20 Queen St. W, 5th Floor, Executive Boardroom

8:30AM: COFFEE AND PASTRIES

9:00 – 9:15AM: Welcome and Updates (Richard Joy) + Reflections on Feb 16 Session 3 Transit / Infrastructure (Paul Bedford)

9:15AM – 10:00AM: Morning Guest Speaker, Andy Byford, CEO of TTC (Introduced by Andrew)

10:00AM – 11:00AM: Market Considerations Overview,

- Lauren Doughty, VP, CBRE Land Services Group
- Phong Ngo, Director Data Solutions, Altus Group
- Lori Ann Girvan, COO, Artscape

11:00AM – 11:15AM COFFEE BREAK

11:15AM – 12:15PM Financial Considerations Overview (Andrew/Steven)

12:15PM – 1:00PM LUNCH BREAK

1:00PM – 1:40PM Financial Modelling – Team practice session – Revenue Analysis

1:40PM – 2:00PM: Financial Modelling – Questions & Discussion (Andrew/ Steven)

2:00PM – 2:15PM COFFEE BREAK

2:15PM – 3:00PM Financial Modelling – Team practice session – Cost & Return Analysis

3:00PM – 3:15PM: Financial Modelling – Questions & Discussion (Andrew/ Steven)

3:15PM – 4:00PM Afternoon Speaker, Stephen Diamond, Diamond Corp.

4:00PM – 5:00PM TEAM MEETINGS